

**What year licenses would the customer like? 1YR 3YR 5YR and would they like essential or advantage?**

**Answer:**

3 year licensing. Thank you.

**I see this is for MIBS. Does the customer already own this equipment and want it managed or will they be wanting new equipment with managed solutions?**

**Answer:**

We are leasing the equipment. We do not own the equipment.

**With the customer currently leasing the equipment are they wanting proposals for a new lease with new equipment? ie quoting the leased equipment plus managed services to support OR just the managed services keeping the existing equipment? MS125s are end of sale so I am assuming they would like new equipment but want to verify Thank you!**

**Answer:**

Please quote the leased equipment and the management services. Newer models for those end of life is fine.

**What is your current internet speed?**

**Answer:**

393.27 mb/s

**The RFP says 7 entities, does that mean 7 locations/schools? Reason I ask is, there is a single firewall requested which would be fine for a single location, but if there are multiple locations, we may need to enter a note as to a design issue/change.**

**Answer:**

E-rate rules require us to list all recipients of service, including instructional facilities like the Field House. We are fine with one firewall.